

# **MOUNTFIELD GROUP PLC**

Company Registration No. 06374598 (England and Wales)

## **ANNUAL REPORT AND FINANCIAL STATEMENTS**

**FOR THE YEAR ENDED 31 DECEMBER 2019**

# Mountfield Group Plc

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# Mountfield Group Plc

## COMPANY INFORMATION

<b>Directors</b>	P H Jay                      Executive Chairman A J Collins                  Chief Executive G J Read                     Executive Director
<b>Secretary</b>	P H Jay
<b>Company number</b>	06374598 (England and Wales)
<b>Registered office</b>	3C Sopwith Crescent Wickford Business Park Wickford Essex SS11 8YU
<b>Auditor</b>	<b>Adler Shine LLP</b> Chartered Accountants and Statutory Auditor Aston House Cornwall Avenue London N3 1LF
<b>Solicitors</b>	<b>DAC Beachcroft LLP</b> 25 Walbrook London EC4N 1AF
<b>Registrars</b>	<b>SLC Registrars</b> 42 - 50 Hersham Road Walton-on-Thames Surrey KT12 1RZ
<b>Nominated Adviser &amp; Broker</b>	<b>Cairn Financial Advisers LLP</b> Cheyne House Crown Court 62-63 Cheapside London EC2V 6AX

# Mountfield Group Plc

## STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2019

### CHAIRMAN'S REPORT

The Board of Mountfield Group Plc ("the Group") presents its report on the accounts for the year ended 31 December 2019.

#### Key Features

- **Profit before tax decreases to £840,740** (2018: £1,109,332).
- **Turnover:** £21.0m (2018: £16.2m)
- **Operating profit:** £850,851 (2018: £1,129,173)
- **Earnings per share:** 0.262p (2018: 0.268p)
- **Net cash position:** £802,885 (2018: £677,747)
- **Gross Margin:** 10.4% (2018: 15.5%)
- **Operating Margin:** 4.1% (2018: 7.0%)

#### Financial Performance

This was a disappointing year for the Group because despite producing its highest annual turnover since its listing in 2008, it also recorded lower profits than in the previous year.

The fall in profits arose in part from a reduction in margin on some of the larger contracts (something that the Board had anticipated) but was primarily caused by the substantial loss that was incurred on a contract that was completed in 2020. An amount of £291,568 is included in the accounts for the year to 31 December 2019 in accordance with the provisions of IAS37 Provisions, Contingent Assets and Contingent Liabilities. Without this onerous contract the profits would have been similar to those achieved in the previous year.

Overheads continue to be tightly controlled and the additional turnover was achieved without these being increased. However, the Board does not feel that last year's level of turnover could be achieved again without the resources of the Group being substantially increased, particularly in terms of management resources.

The year resulted in a further improvement of the working capital position of the Group which places it in a satisfactory position for the current year.

The Group's current secured order book is £9.3m, most of which will be completed in 2020. This figure is materially lower than it was at the time that the 2018 Accounts were released (£16.4m). The Board does not expect that a substantial amount of new turnover will be won and delivered by this year end and that the result will be a significant drop in the Group's performance for 2020 as compared to that in 2019.

Based on the projections produced by the Board, Mountfield Group plc has had to write down its investment in MBG as it was impaired. However, this has had no impact on the accounts for the Group.

#### About the Group

The Mountfield group was formed in October 2008 following Group's acquisition of the shares of MBG and CAF. This was followed by the admission of Group's shares onto AIM in the same month.

The two subsidiaries both supply specialist construction services:

**Connaught Access Flooring Limited ("CAF")** is a top tier commercial flooring supplier and installer with considerable expertise and experience in the installation of the raised access flooring systems that are employed in data centres and also in the dealing floors of banks and other financial institutions. It also contracts to supply and install other commercial flooring systems.

# Mountfield Group Plc

STRATEGIC REPORT  
FOR THE YEAR ENDED 31 DECEMBER 2019

## CHAIRMAN'S REPORT (continued)

In recent years CAF has successfully supplied and installed flooring for major banking and finance clients on some of the largest single-building developments undertaken in Central London. In addition, it has won contracts to supply and install flooring systems in data centres in the UK and Mainland Europe.

**Mountfield Building Group Limited ("MBG")** is a recognised supplier of construction services to the telecoms and data centre sectors. A substantial proportion of its turnover is derived from providing construction services to data centre developers and operators. One of its largest clients, a world leading telecom company, regularly retains it to undertake construction work on its substantial property estate.

### The Companies

#### **Connaught Access Flooring**

CAF's turnover in the year to 31 December 2019 was £7.9m (2018 - £8.2m) and its underlying profit before tax (after excluding inter company management charges) was £694,378 (2018 - £613,512). Whilst there was a small reduction in turnover based on the contracts undertaken in the year the net profit improved primarily due to a better than anticipated margin on a contract completed during the year. CAF's performance during the year took the form of a series of major contracts but also a significant number of contracts with a value of less than £100k. The latter again highlighted the importance of CAF's strategy of concentrating on building up its order book with contract of a lower value of £100k to provide a continuing revenue stream during the periods when it is not fully engaged on larger contracts.

#### **Mountfield Building Group**

MBG's turnover in the year to 31 December 2019 was £13.2m (2018 - £8.0m) and its underlying profit before tax was £417,318 (2018 - £283,015 after excluding the waiver of a debt from its subsidiary). A year that should have shown a substantial increase in net profits produced only a modest increase because of a loss on a single contract. Although the circumstances that came together to cause this loss are unlikely to re-occur the Company will in future concentrate on undertaking contracts that contain less onerous terms and conditions even though this is likely to lead to reduced levels of turnover.

#### **Outlook for the Group**

The Board believes that as regards future prospects, the changes resulting from the COVID-19 epidemic are of a fundamental nature and that these changes are likely to have a long term and materially negative impact on the markets in which the Group Companies operate.

The sharp recession that resulted from the steps taken to limit the spread of the virus has impacted the construction business generally, having had a significant, negative effect on the demand for construction services and in activity levels in the industry generally. The Group has also suffered because both Group Companies offer specialist services to small segments of their respective markets.

Whilst the current drop in the UK's GDP is expected to be reversible in the medium to long term the changes in working practices caused by the virus are likely to result in major changes in the overall demand for construction services and particularly for those services provided by the Group Companies. The increasing extent to which companies will rely upon home-based workers has and will continue to reduce demand for city centre located office space and in turn, for the flooring of large new or refurbished office premises within the City or in neighbouring areas.

# Mountfield Group Plc

**STRATEGIC REPORT  
FOR THE YEAR ENDED 31 DECEMBER 2019**

## **CHAIRMAN'S REPORT (continued)**

In the light of the above, the Group Companies will take a cautious approach to securing their current and mid-term turnover targets and will concentrate on servicing the requirements of core clients on contracts which are neither onerous nor carry a significant risk element. The Board acknowledges that this policy will impact of turnover and net profit but believe that it is necessary and appropriate in order to protect the Group and the interests of shareholders in a period of unprecedented levels of uncertainty and risk.

The Board is continuing to monitor the changing market conditions and seek new contracts in the areas of construction that are relevant to the Group Companies.

**Peter Jay**  
Non-Executive Chairman

Date: 14 September 2020

# Mountfield Group Plc

STRATEGIC REPORT  
FOR THE YEAR ENDED 31 DECEMBER 2019

## CEO's REPORT

The **Group Board** currently comprises:

**Peter Jay - Non-Executive Chairman** - in addition to being Group Chairman Peter also manages the Group's relationships with its nomad, brokers and professional advisers. Peter was formerly a corporate lawyer and a partner in DAC Beachcroft LLP.

**Andrew Collins - Group Chief Executive** - Andy is responsible for managing the business of the Group and also that of its subsidiary, CAF, a specialist supplier and installer of flooring for commercial properties whose business and reputation he has developed significantly since appointment in 2004. Before joining the Group, Andy was a Divisional Financial Director at ISG Plc.

**Graham Read - Managing Director of MBG** - Graham founded the business of MBG in 1986 and has had over 40 years' experience in the construction industry.

The Board is supported by **Andy May**, a partner in the firm of Barnes Roffe LLP. Andy attends meetings of the Group's Board in an advisory-only capacity and also assists the Board in overseeing the Group's accounting and finance functions in an advisory-only capacity.

The Board is also supported by **Chris Adlam**, a director of JDC Corporate Finance. Chris attends meetings of the Group's Board in an advisory-only capacity to provide advice on business finance and aspects of corporate finance.

### Group Companies

The Group is comprised of two principal trading companies, Connaught Access Flooring Limited and Mountfield Building Group Limited.

**CAF** is one of the leading suppliers and installers of raised access flooring systems to main contractors and corporate end users for office and data centre installations.

It has established itself as one of the few recognised specialists for the flooring elements of fitting out contracts in new and refurbished commercial office space and for the Data Centre market. These projects are undertaken both direct with the end user and for leading Construction companies.

**MBG** comprises the construction division of the Group and in addition to its extensive experience of upgrading and refurbishing data centres it also undertakes specialist fit-out works for end user clients.

MBG continues to undertake building fabric repair and maintenance works on a nationwide basis for a large proportion of the property portfolio of a leading telecoms operator.

# Mountfield Group Plc

STRATEGIC REPORT  
FOR THE YEAR ENDED 31 DECEMBER 2019

## CEO's REPORT (continued)

### COVID-19 update and the construction market

CAF was relatively unaffected by the COVID-19 lockdown with the majority of its sites remaining open throughout and whilst MBG was affected by the closure of sites these are now all back up and running. Both companies have had to adapt to new working practices to deal with the risk of COVID-19.

The Group continues to experience good levels of activity in terms of enquiries and tenders however there are uncertainties in the construction market caused by the COVID-19 pandemic which is causing uncertainty regarding if and when secured projects or those that are being tendered for will commence.

There are also concerns about the longer-term effect on the economy and in particular the commercial office sector in which CAF operates.

### Finance

The Group is financed from the cash it generates from its operations, with the support of a bank overdraft facility of £250,000 at a group level and £700,000 at an individual company level; the group also had a term loan however this was repaid during the year. Post year end the group also entered a supplier financing facility of up to £500,000.

### Group's strategy

The Board strategy has been for the Group to become a highly profitable, mid-sized operation that provides specialist construction and flooring services in a number of diverse but related areas but with a particular focus on the fit-out sector. The Group's reputation has been built on its ability to undertake and to manage specialist construction services to a high level of quality and to deliver the completed project to the client on time.

This core strategy will remain in place but due to the diminished demand for construction services and the uncertainty affecting future activity levels the Board has decided that the Group will, for the foreseeable future, take a more cautious approach to the quality of new clients that it takes on and will instead give priority to servicing the requirements of its existing client base. For the foreseeable future the Group will not look to expand into new markets or areas of construction

### Section 172(1) statement

The Board has a legal responsibility under section 172 of the Companies Act 2006 to act in the way we consider, in good faith, would be most likely to promote the company's success for the benefit of its members as a whole and to have regard to:

- the likely consequences of any decision in the long term,
- the interests of the company's employees,
- the need to foster the company's business relationships with suppliers, customers and others,
- the impact of the company's operations on the community and the environment,
- the desirability of the company maintaining a reputation for high standards of business conduct, and
- the need to act fairly as between members of the company.

Information on how the directors have regard to the requirements of section 172(1) can be found throughout the Strategic Report and as more specifically detailed below.



# Mountfield Group Plc

**STRATEGIC REPORT  
FOR THE YEAR ENDED 31 DECEMBER 2019**

## **CEO's REPORT (continued)**

As disclosed in the Directors' report the Group complies the QCA Corporate Governance Code and based on its principals they develop and adapt the Group's strategy with the aim of promoting long-term value to shareholders.

As stated above this statement, post year end the strategy of the Group has been adapted to reflect uncertainties in the construction sector and wider economy primarily due to the COVID-19 pandemic. The strategy will be reviewed regularly by the board to ensure that it is appropriate to the Group and in the best interests of the key stakeholders.

The Board keeps the Company's shareholders updated about contract wins and developments relating to the Company through RNS announcements. It also issues trading statements to keep shareholders updated on the Company's performance and prospects

In addition to its shareholders the key stakeholders include employees, customers, suppliers and local communities in which our businesses reside.

Being only a medium sized business in a sector that is dominated by large organisations the Group can only thrive by keeping particularly close links with its relatively small number of employees, clients and suppliers. Regular communication with these additional stakeholders, both formal and informal, provides the divisional directors with the input they require on a daily basis and allows them to respond to the feedback in similar manner. Engagement with the Group's customers, suppliers and employees is further considered below in the principal risks section of the report.

### **Principal risks**

The principal risks and uncertainties facing the Group relate to:

#### *COVID-19*

COVID-19 brings with it many risks to the Group's business in terms of working practices and impact on the economy.

The Group has worked with its employees, suppliers and customers to introduce COVID-19 safe working practices on site and its offices.

#### *Economic downturn and other macroeconomic factors*

The Group's success is substantially dependent on the general level of economic activity and economic conditions in the United Kingdom.

Many of the Group's contracts, including renewals or extensions of previous contracts, are awarded through competitive bidding processes. Any downturn in the economy, or any other macroeconomic factor, either in the UK or globally, may reduce the number of contracts coming up for bidding.

The competitive bidding processes present a number of additional risks, including the incurrence of substantial cost and managerial time to prepare bids and proposals for contracts that the Group may not ultimately win. The Group may face additional competition in the bidding process either from existing competitors or new market entrants.

The Group is seeking to mitigate the risk by controlling costs carefully and working in its core areas with its core customers.

# Mountfield Group Plc

STRATEGIC REPORT  
FOR THE YEAR ENDED 31 DECEMBER 2019

## CEO's REPORT (continued)

### *Reliance on key customers and clients*

The business of the Group is dependent upon the continuing contracts that it has, and relationships that it has developed, with certain customers.

Whilst signed contracts are in place with key customers, the successful completion and timing of contracted projects are not guaranteed and are susceptible to external factors outside of the control of the Group. Similarly, contracted projects may in some circumstances be susceptible to delays or variation by customers or be affected by unforeseen changes in circumstances relating to the market, technology, legislation, economic or other business factors. This may affect the cash flow and subsequent performance of the Group.

The Group works with a well-established client base and the performance of individual projects is monitored on at least a monthly basis by board members to identify any issues with specific projects.

### *Reliance on subcontractors*

The Group utilises subcontractors on a project-by-project basis to meet contractual obligations. Such projects will rely on the subcontractors performing their duties and obligations, not only in terms of timely delivery but also in terms of their performance obligations. Any such non-performance may result in time and cost over-runs on the Group's projects and reduce the value of its returns.

Subcontractors are vetted by senior management and are normally engaged to work on closely defined and managed aspects of individual contracts. Most subcontractors have a long-standing trading history with the Group.

### *Attraction and retention of key employees*

The Group's future success is substantially dependent on the continued services and performance of its Directors, senior management and other key personnel and its ability to continue to attract and retain highly skilled and qualified personnel. The Group Companies have, therefore, suffered because the reduced activity levels and uncertainty in the economy is likely to lead to a reduction in the size of the Group's management resources once the Government's support scheme comes to an end.

The senior executive directors of the business all have significant shareholdings in the parent company and are all permanent employees.

### *Health and safety*

The Group undertakes Construction activities, often working within difficult conditions and with heavy machinery which if improperly used could result in personal injury or in extreme cases, fatalities.

The Group takes the health and safety of its employees and clients very seriously and employs Health and Safety advisers on all significant contracts. It also has a firm of Health and Safety Advisers with whom it consults on a regular basis.

# Mountfield Group Plc

STRATEGIC REPORT  
FOR THE YEAR ENDED 31 DECEMBER 2019

## CEO's REPORT (continued)

### Key performance indicators

The Directors use a number of performance indicators which are used to manage the business but, as with most businesses the focus in the Statement of Comprehensive Income at the top level is on sales, margins, and profit before tax. In the Statement of Financial Position the focus is on managing working capital. The key performance indicators are disclosed in the Strategic Report.

### Financial instruments

Details of the Group's financial risk management objectives and policies are included in note 21 to the financial statements.

### Andrew Collins

Chief Executive Officer

Date: 14 September 2020

# Mountfield Group Plc

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2019

The Directors present their annual report and audited financial statements for the year ended 31 December 2019.

### Principal activities

The principal activities of the Group are the supply of fit-out services (and, in particular the supply and installation of flooring systems) to data centres, office, retail and other commercial premises and of specialist construction services including those related to property fabric repair and refurbishment.

### Review of business

A detailed review of the development of the business is contained in the Chairman's and Chief Executive's Statements, which are included in the Strategic Report.

### Results

The Group made a pre-tax operating profit from continuing operations of £840,740 (2018: £1,109,332) for the year ended 31 December 2019 on turnover of £20,989,052 (2018: £16,220,768).

At 31 December 2019 the Group had net assets of £6,701,464 (2018: £6,035,451).

### Dividends

The Directors do not propose payment of any dividends for the year ended 31 December 2019.

### Directors

The Directors who served during the year were:

P H Jay  
G J Read  
A J Collins

### Charitable Donations

During the year the Group made charitable donations totalling £4,210 (2018: £4,948).

### Substantial Shareholdings

So far as the Directors are aware the parties who are directly or indirectly interested in 3% or more of the nominal value of the company's share capital at 9 September 2020 are as follows:

	Number of shares issued	% Ordinary share capital
Peter Jay	23,500,000	9.73%
Graham Read	83,520,000	32.85%
Andy Collins	32,300,000	12.70%
Hargreaves Lansdown Nominees Ltd	7,975,107	3.14%
W B Nominees Limited	8,216,667	3.23%

# Mountfield Group Plc

## DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2019

### **Creditor payment policy**

The Group's current policy concerning the payment of trade creditors is to:

- a) Settle the terms of payment with suppliers when agreeing the terms of each transaction;
- b) Ensure that suppliers are made aware of the terms of payment by inclusion of the relevant terms in contracts; and
- c) Pay in accordance with the Group's contractual and other legal obligations.

At the year end trade creditors represented 65 days' expenses.

### **Corporate Governance**

The Board is committed to good corporate governance and so far as appropriate given the Group's size and constitution of the Board, intends to comply with the QCA guidelines on corporate governance. The Group adopted the QCA Corporate Governance Code ("QCA Code") on 28 September 2018 and the Group's Corporate Governance Statement is available to view on the Company's website at [www.mountfieldgroupplc.com](http://www.mountfieldgroupplc.com).

### **Going Concern**

The Directors have prepared and reviewed financial forecasts and the cash flow requirements to meet the Group and the Company's financial objectives. The Directors are satisfied that, taking into account the current cash resources and facilities available to the business and its future cash requirements, it is appropriate to prepare accounts on a going concern basis.

### **Disclosure of information to auditors**

Each of the Directors who are in office at the date when this report is approved has confirmed that, as far as they are aware, there is no relevant audit information of which the auditors are unaware. Each of the Directors have confirmed that they have taken all the steps that they ought to have taken as directors to make themselves aware of any relevant audit information and to establish that the auditors are aware of such information.

### **Auditors**

A resolution proposing the re-appointment of Adler Shine LLP as auditor will be put to the members at the next Annual General Meeting.

On behalf of the Board

### **Andrew Collins**

Director

Date: 14 September 2020

# Mountfield Group Plc

## STATEMENT OF DIRECTORS' RESPONSIBILITIES

The Directors are responsible for preparing the Strategic and Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. The Directors have chosen to prepare the financial statements for the Group and the Company in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union.

International Accounting Standards requires that financial statements present fairly for each financial year the company's financial position, financial performance and cash flows. This requires the faithful representation of the effects of transactions, other events and conditions in accordance with the definitions and recognition criteria for assets, liabilities, income and expenses set out in the International Accounting Standards Board's "Framework for the preparation and presentation of financial statements". In virtually all circumstances a fair presentation will be achieved by compliance with all applicable IFRSs. A fair presentation also requires directors to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether they have been prepared in accordance with IFRSs as adopted by the European Union; and
- prepare the financial statement on the going concern basis, unless it is inappropriate to presume the Group and Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and the Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### Website publication

The Directors are responsible for ensuring the annual report and the financial statements are made available on a website. Financial statements are published on the Company's website in accordance with legislation in the United Kingdom governing the preparation and dissemination of financial statements, which may vary from legislation in other jurisdictions. The maintenance and integrity of the Company's website is the responsibility of the Directors. The Directors' responsibility also extends to the ongoing integrity of the financial statements contained therein.

# Mountfield Group Plc

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MOUNTFIELD GROUP PLC

### Opinion

We have audited the financial statements of Mountfield Group Plc (the 'Parent Company') and its subsidiaries (the "Group") for the year ended 31 December 2019 which comprise the Consolidated Statement of Financial Position, the Consolidated Statement of Comprehensive Income, the Consolidated Statement of Changes in Equity, the Consolidated Cash Flow Statement, the Company Statement of Financial Position, the Company Cash Flow Statement, the Company Statement of Changes in Equity and the related notes, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union.

In our opinion, the financial statements:

- give a true and fair view of the state of the Group's and of the Parent Company's affairs as at 31 December 2019 and of the Group's profit for the year then ended;
- have been properly prepared in accordance with IFRSs as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006 and, as regards the Group financial statements, Article 4 of the IAS Regulation.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Group and the Parent Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard as applied to listed entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) we identified, including those which had the greatest effect on: the overall audit strategy, the allocation of resources in the audit; and directing the efforts of the engagement team. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

The key audit matters identified were:

- **Revenue recognition, contract accounting and onerous contract provisions**

#### *Area of focus*

Revenue is recognised throughout the Group as the fair value of consideration receivable in respect of the performance of contracts and the provision of services. Provision is made for expected contract losses as soon as they are foreseen.

# Mountfield Group Plc

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MOUNTFIELD GROUP PLC

Determining the amount of revenue to be recognised requires management to make significant judgements and estimates as to the stage of completion, the costs to complete, the impact of any changes in scope of work and the recoverability of work in progress and receivables balances.

The Directors are also required to make an assessment to determine whether onerous contract provisions are required for loss making contracts.

We therefore identified revenue recognition, contract accounting and the completeness of onerous contract provisions as a significant risk, which was one of the most significant assessed risks of material misstatement.

### *How our audit addressed the area of focus*

For construction contracts we identified and assessed key judgements inherent in estimation of significant construction contracts by validating the stage of completion and cost of completion on significant projects using surveyors' latest valuations and discussions with key contract accounting personnel as well as evaluating the final outcome on projects completed in the year in relation to previous estimates made.

We investigated the recoverability of receivables, accrued income and work in progress balances by reference to post balance sheet cash collection, reviewing the quality of supporting evidence, correspondence with customers, and examining the Group's historical experience of recovery.

We identified, obtained and corroborated explanations for unusual fluctuations in margins on significant projects.

For fixed price contracts we reviewed management estimation of stage of completion, cash received following invoice and correspondence with the customer to determine the accuracy of the stage of completion.

We found no material misstatement from our testing.

- **Impairment of goodwill**

### *Area of focus*

The Group has goodwill with a carrying value of £6.9m.

IAS 36 requires at least annual impairment assessments in relation to goodwill, indefinite-lived intangible assets and intangible assets that are not yet ready for use, with more regular assessment should an impairment trigger be identified.

The determination of recoverable amount, being the higher of value-in-use and fair value less costs of disposal, requires judgement on the part of management in identifying and then estimating the recoverable amount for the relevant CGUs.

Recoverable amounts are based on management's view of future cash flow forecasts and external market conditions such as future pricing and the most appropriate discount rate.

Management prepared discounted cashflow projections with the aid of experts to assist them in performing an annual impairment assessment which included the assumptions and estimates around the order pipeline, profit margins, staff and other administration costs, for each CGU. Changes in these assumptions might give rise to a change in the carrying value goodwill.

### *How our audit addressed the area of focus*

We obtained the discounted cashflow projections for each CGU and gained an understanding of the key assumptions and judgements underlying the assessment. We assessed the appropriateness of the methodology applied and tested the mathematical accuracy of the models.

We obtained an understanding of the order pipeline and the assumptions in respect of profit margins and staff and administrative expenses.

We determined the judgement made by the Directors that no impairment was required and the disclosures made in the financial statements to be reasonable.



# Mountfield Group Plc

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MOUNTFIELD GROUP PLC

- **Going concern**

### *Area of focus*

The unprecedented impact of Covid-19 on the business and the wider world economies has resulted in uncertainties on the ability of companies to continue operating as a going concern and raised additional audit risks.

### *How our audit addressed the area of focus*

The directors have considered the impact of the recent COVID-19 outbreak as part of the Group's going concern analysis.

We reviewed management's forecasts and assessed the mitigation options that management had at their disposal to manage and conserve cash and challenged management on the key assumptions included and confirmed management's mitigating actions are within their control.

We considered the potential impact on the balance sheet, specifically around receivables and amounts recoverable on contracts and assessed management's judgements around the recoverability of these balances. This included reviewing post year end order books and cash receipts.

We reviewed management's disclosures in relation to COVID-19 pandemic and its potential impact and concluded that these are consistent with managements forecasts and views of the current market conditions. Our conclusion is set out in the going concern section of our audit report.

### **Our application of materiality**

Materiality for the Group was set at £75,000 which is based on turnover (2018: £56,000 based on profit before tax).

This benchmark is considered appropriate as it reflects the trading nature of the business, representing a key performance indicator for users of the financial statements in assessing the Group's financial performance. Materiality was capped to give due consideration to the trading nature of the subsidiaries. A change from the prior year basis was considered appropriate due to the volatile margins in the construction industry which would impact levels of profit, distorting the trading performance represented at the top line.

Materiality for the Company has been calculated on the basis of Gross Assets, to reflect the principal activity of an investment holding company. Each component of the Group was audited to a lower level of materiality.

### **An overview of the scope of our audit**

The Group consists of three trading subsidiaries, all of which operate in the UK. In establishing the overall approach to the Group audit, we completed full scope audits on the underlying subsidiaries and the Parent Company.

### **Other information**

The Directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Mountfield Group Plc

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MOUNTFIELD GROUP PLC

### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the Directors' report have been prepared in accordance with applicable legal requirements.

### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the Directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

### Responsibilities of Directors

As explained more fully in the Directors' responsibilities statement set out on page 12 the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or the Parent Company or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

# Mountfield Group Plc

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF MOUNTFIELD GROUP PLC

### Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an Auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

**Alexander Chrysaphiades FCA (Senior Statutory Auditor)**

**for and on behalf of**

Adler Shine LLP  
Chartered Accountants  
Statutory Auditor  
Aston House  
Cornwall Avenue  
London N3 1LF

**Date: 14 September 2020**

# Mountfield Group Plc

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2019

	Note	2019 £	2018 £
Revenue	2,3	20,989,052	16,220,768
Cost of sales	4	<u>(18,802,737)</u>	<u>(13,713,296)</u>
<b>Gross profit</b>		<b>2,186,315</b>	<b>2,507,472</b>
Administrative expenses	5	<u>(1,335,464)</u>	<u>(1,378,299)</u>
<b>Operating profit</b>		<b>850,851</b>	<b>1,129,173</b>
Net finance costs	5	<u>(10,111)</u>	<u>(19,841)</u>
<b>Profit before income tax</b>		<b>840,740</b>	<b>1,109,332</b>
Income tax expense	6	<u>(174,727)</u>	<u>(426,758)</u>
<b>Profit for the year and total comprehensive income</b>		<b><u>666,013</u></b>	<b><u>682,574</u></b>
<b>Earnings per share</b>	7		
<b>Basic earnings per share</b>		<b>0.262p</b>	<b>0.268p</b>
<b>Diluted earnings per share</b>		<b><u>0.262p</u></b>	<b><u>0.268p</u></b>

There are no recognised gains and losses other than those passing through the Statement of Comprehensive Income.

The notes on pages 22 to 43 form part of these financial statements.

# Mountfield Group Plc

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2019

	Note	2019 £	2018 £
<b>ASSETS</b>			
<b>Non-current assets</b>			
Intangible assets	8	6,874,308	6,874,308
Property, plant and equipment	9	101,601	102,655
Right-of-use assets	10	18,083	-
Deferred income tax assets	18	-	-
		<u>6,993,992</u>	<u>6,976,963</u>
<b>Current assets</b>			
Inventories	11	147,033	115,302
Trade and other receivables	12	3,543,322	2,411,068
Cash and cash equivalents	13	802,885	677,747
		<u>4,493,240</u>	<u>3,204,117</u>
<b>TOTAL ASSETS</b>		<u><b>11,487,232</b></u>	<u><b>10,181,080</b></u>
<b>EQUITY AND LIABILITIES</b>			
Issued share capital	14	2,524,426	2,524,426
Share premium		1,490,682	1,490,682
Capital redemption reserve		7,500	7,500
Merger reserve		4,051,967	4,051,967
Reverse acquisition reserve		(2,856,756)	(2,856,756)
Retained earnings		1,483,645	817,632
<b>TOTAL EQUITY</b>		<u><b>6,701,464</b></u>	<u><b>6,035,451</b></u>
<b>Current liabilities</b>			
Trade and other payables	15	4,199,058	3,305,728
Short-term borrowings	16	297,199	549,113
Lease liabilities	17	18,083	-
Corporation tax liability		181,428	229,782
		<u>4,695,768</u>	<u>4,084,623</u>
<b>Non-current liabilities</b>			
Loan notes	16	90,000	61,006
Bank loan	16	-	-
		<u>4,785,768</u>	<u>4,145,629</u>
<b>TOTAL EQUITY AND LIABILITIES</b>		<u><b>11,487,232</b></u>	<u><b>10,181,080</b></u>

The financial statements were approved by the board on 14 September 2020.

**Andrew Collins**  
Director

The notes on pages 22 to 43 form part of these financial statements.

COMPANY REGISTRATION NO. 06374598

# Mountfield Group Plc

## CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2019

	Note	2019 £	2018 £
<b>Cash flows from operating activities</b>			
Operating profit		850,851	1,129,173
<i>Adjusted for:</i>			
Depreciation		44,611	12,556
Profit on Disposal		-	(4,400)
(Increase) in inventories		(31,731)	(27,001)
(Increase)/Decrease trade and other receivables		(1,132,254)	1,240,449
Increase/(Decrease) in trade and other payables		<u>777,976</u>	<u>(1,374,996)</u>
Cash generated in operations		509,453	975,781
Finance costs		(10,111)	(19,841)
Taxation paid		<u>(223,088)</u>	<u>(121,696)</u>
<b>Net cash inflow from operating activities</b>		<u>276,254</u>	<u>834,244</u>
<b>Cash flows from investing activities</b>			
Purchases of property, plant and equipment		(12,557)	(34,777)
Proceeds from sale of property, plant and equipment		-	4,400
<b>Net cash (used in)/generated from investing activities</b>		<u>(12,557)</u>	<u>(30,377)</u>
<b>Cash flows from financing activities</b>			
Lease payments		(31,000)	-
Repayment of non-convertible loan notes		(36,001)	(138,994)
Movement on supplier invoicing facility		-	(387,795)
Repayment of short-term loans		<u>(71,558)</u>	<u>(119,632)</u>
<b>Net cash flows (used in)/generated from financing activities</b>		<u>(138,559)</u>	<u>(646,421)</u>
<b>Net cash increase in cash and cash equivalents</b>		<u>125,138</u>	<u>157,446</u>
Cash and cash equivalents brought forward		<u>677,747</u>	<u>520,301</u>
<b>Cash and cash equivalents carried forward</b>	13	<u><u>802,885</u></u>	<u><u>677,747</u></u>

The notes on pages 22 to 43 form part of these financial statements.

# Mountfield Group Plc

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2019

	Share capital	Share premium	Capital redemption reserve	Merger reserve	Reverse acquisition reserve	Retained earnings	Total
	£	£	£	£	£	£	£
At 1 January 2018	2,524,426	1,490,682	7,500	4,051,967	(2,856,756)	135,058	5,352,877
Total comprehensive income for the year	-	-	-	-	-	682,574	682,574
Conversion of loan notes	-	-	-	-	-	-	-
<b>At 31 December 2018</b>	<b>2,524,426</b>	<b>1,490,682</b>	<b>7,500</b>	<b>4,051,967</b>	<b>(2,856,756)</b>	<b>817,632</b>	<b>6,035,451</b>
Total comprehensive income for the year	-	-	-	-	-	666,013	666,013
<b>At 31 December 2019</b>	<b>2,524,426</b>	<b>1,490,682</b>	<b>7,500</b>	<b>4,051,967</b>	<b>(2,856,756)</b>	<b>1,483,645</b>	<b>6,701,464</b>

### Merger Reserve

The merger reserve exists as a result of the acquisitions of Mountfield Building Group Limited, MBG Construction Limited, Connaught Access Flooring Holdings Limited and Mountfield Land Limited where the consideration included the issue of new shares by the Company, thereby attracting merger relief under the Companies Act 2006. The merger reserve represents the difference between the nominal value of the share capital issued by the Company and the fair value of those shares at the date of acquisition.

A transfer has been made from the merger reserve to retained earnings to reflect amounts that have become realised through impairment write downs in previous accounting periods.

### Reverse Acquisition Reserve

The reverse acquisition reserve exists as a result of the method of accounting for the acquisition of Mountfield Building Group Limited and MBG Construction Ltd (note 1.5).

### Share Capital

Share capital represents the nominal value of shares that have been issued.

### Share premium

Share premium represents the difference between the nominal value of shares issued and the total consideration received.

### Capital redemption reserve

Capital redemption reserve represents amounts transferred following the purchase of own shares.

### Retained earnings

Retained earnings represent cumulative profit or losses, net of dividends and other adjustments

The notes on pages 22 to 43 form part of these financial statements.

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

### 1 Accounting policies

The principal accounting policies adopted in the preparation of these consolidated financial statements are set out below.

#### 1.1 General information

Mountfield Group plc is a public company incorporated in England and Wales. The registered number of the Company is 06374598. The address of its registered office is 3C Sopwith Crescent, Wickford Business Park, Wickford, Essex SS11 8YU.

#### 1.2 Going concern

The financial statements have been prepared on a going concern basis. Based on the current working capital forecast, the Group is unlikely to need additional funds within twelve months of the date of approval of these financial statements in order to maintain its proposed work levels or expenditure providing contracts progress as planned, new contracts are secured, and the Group is able to continue successfully managing its cash resources. In preparing these forecasts the Group has taken into account the effect that COVID-19 may have on the business and the strategy that has been adopted, as disclosed in the strategic report, to mitigate the risks associated with this. After making enquiries and considering the assumptions upon which the forecasts have been based, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future.

Whilst there remain significant doubts over the impact that COVID-19 will have on the business and the economy in general, the board considers that Group is well placed to deal with any impact due its size, its tightly controlled cost base and its close relationship with a small number of key customers and suppliers.

#### 1.3 IFRS compliance and adoption

##### Statement of compliance with IFRS

These financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs), IFRIC Interpretations and with those parts of the Companies Act 2006 applicable to companies reporting under IFRS.

The adoption of these standards has not resulted in any changes to the Group's accounting policies and has not affected amounts reported in prior years.

The financial statements have been prepared under the historical cost basis.

##### Sources of estimation uncertainty

The preparation of financial statements under IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. Estimates and assumptions are reviewed on an ongoing basis and any revision to estimates or assumptions are recognised in the period in which they are revised and in future periods affected.



# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

### 1 Accounting policies (continued)

#### 1.3 IFRS compliance and adoption (continued)

##### **Significant judgements**

The material areas in which estimates, and judgements are applied are as follows:

##### *Goodwill*

Determining whether goodwill is impaired requires an estimation of the value in use of the cash-generating units to which the goodwill has been allocated. The value in use calculation requires the Company to estimate future cashflows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate present value. Details regarding the goodwill carrying value and assumptions used in carrying out the impairment reviews are provided in note 8.

##### *Receivables*

The Group reviews the net recoverable value of its accounts receivables on a periodic basis to provide assurance that recorded accounts receivables are stated net of any required provision for impairment. Factors that could impact recoverability include the financial propriety of customers and related economic trends. Changes in these factors that differ from managements estimates can result in an adjustment to the carrying value and amounts charged to income in specific periods. More details on gross balances and provisions made are included in note 12.

##### *Accounting for construction contracts*

In accordance with IFRS 15 'Revenue from Contracts with Customers', management is required to estimate total expected contract costs and the percentage of contract completion in determining the appropriate revenue and profit to recognise in the period. The Group uses the work of surveyors to determine accurately the level of work that has been completed by the year-end. The Group also has appropriate control procedures to ensure that all estimates are determined on a consistent basis and are subject to appropriate review and authorisation.

##### *Deferred taxation*

The Group provides for deferred taxation using the liability method. Deferred tax assets are recognised in respect of tax losses where the Directors believe that it is probable that future profits will be relieved by the benefit of tax losses brought forward. The Board considers the likely utilisation of such losses by reviewing budgets and medium-term plans for each taxable entity within the Group. If the actual profits earned by the Group's taxable entities differ from the budgets and forecasts used, then the value of such deferred tax assets may differ from that shown in these financial statements.

##### **Presentation and functional currency**

The financial statements are presented in pounds sterling, which is the Group's functional currency.

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

### 1 Accounting policies (continued)

#### 1.4 Standards and interpretations

At the date of authorisation of these financial statements the following Standards and Interpretations which have not been applied in these financial statements were in issue but not yet effective:

		Effective Date
IAS 1	Amendments regarding definition of material	1 January 2020
IAS 1	Amendments regarding the classification of liabilities	1 January 2023
IAS 8	Amendments regarding definition of material	1 January 2020
IAS 16	Amendments prohibiting a company from deducting from the cost of property, plant and equipment amount received from selling items produced while the company is preparing the asset for its intended use.	1 January 2022
IAS 37	Amendments regarding the costs to include when assessing whether a contract is onerous	1 January 2022
IFRS 3	Amendments to clarify the definition of a business	1 January 2020
IFRS 4	Amendments regarding the expiry date of the deferral approach	1 January 2023
IFRS 4, 7, 9, 16, IAS 39	Amendments regarding replacement issues in the context of the IBOR reform	1 January 2021
IFRS 7, 9, IAS 39	Amendments regarding pre-replacement issues in the context of IBOR reform	1 January 2020
IFRS 9	Amendments resulting from <i>Annual Improvements to IFRS Standards 2018-2020</i> (fees in the '10 per cent' test for derecognition of financial liabilities)	1 January 2022
IFRS 16	Amendment to provide lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification	1 June 2020
IFRS 17	Insurance contracts	1 January 2023

#### IFRS 16 'Leases'

The company has adopted IFRS 16 from 1 January 2019, but has not restated comparatives.

The company has adopted the modified retrospective approach meaning the company recognised such leases on the balance sheet as at 1 January 2019. The Group has recognised right-of-use assets in respect of the properties it leases with a value of £49k being attributed to the assets and a lease liability of the same amount. The asset is being depreciated over the remaining term of the lease, which is 19 months from 1 January 2019. Due to the remaining term and value of the lease it has not been deemed necessary to apply a discount rate. There was no effect on retained earnings as at 1 January 2019.

#### 1.5 Basis of consolidation

##### *Subsidiaries*

The Group financial statements consolidate the financial statements of the Company and all its subsidiaries. Subsidiaries include all entities over which the Group has the power to govern financial and operating policies. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Subsidiaries are consolidated from the date on which control commences until the date that control ceases. Intra-group transactions are eliminated in preparing the Consolidated Financial Statements.

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

### 1 Accounting policies (continued)

#### 1.5 Basis of consolidation (continued)

A list of the significant investments in subsidiaries, including the name, country of incorporation and proportion of ownership interest is given in note 2 to the Company's separate financial statements.

##### *Business combinations and goodwill*

On 16 October 2008, Mountfield Group Plc ("the Company") acquired the entire issued share capital of Mountfield Building Group Limited, which has one wholly owned subsidiary, MBG Construction Limited (the "MBG Group") acquired in August 2008. The former shareholders of MBG Group became the majority shareholders in the Company. Accordingly, the substance of the transaction was that MBG Group acquired the Company in a reverse acquisition.

The acquisitions of Connaught Access Flooring Limited, MBG Construction Limited and Mountfield Land Limited are accounted for using the purchase method. The cost of the acquisition is measured at the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree plus any costs directly attributable to the business combination.

##### *Goodwill*

Goodwill on acquisition of subsidiaries represents the excess of the cost of acquisition over the fair value of the Group's share of the net identifiable assets and contingent liabilities acquired. Identifiable assets are those which can be sold separately, or which arise from legal rights regardless of whether those rights are separable. Goodwill on acquisition of subsidiaries is included in intangible assets. Goodwill is not amortised but tested annually for impairment or when trigger events occur and is carried at cost less accumulated impairment losses.

#### 1.6 Revenue recognition

Revenue is stated exclusive of VAT and consists of sales of services to third parties.

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Retentions are recognised throughout the life of a contract and are deducted from the sales invoice.

Revenue relating to contracts includes the amount initially agreed in the contract plus any variations in contract work to the extent that it is probable they will result in revenue and can be reliably measured. As soon as the outcome of the contract can be measured reliably, revenue and expense are recognised in the statement of comprehensive income on a stage of completion basis. The stage of completion is determined by reference to a survey of work performed. Any losses are recognised immediately in the statement of comprehensive income as soon as they are foreseen.

#### 1.7 Amounts recoverable on long term contracts

Profit on long term contracts is taken as the work is carried out if the final outcome can be assessed with reasonable certainty. The profit included is calculated on a prudent basis to reflect the proportion of the work carried out at the year end, by recording turnover and related costs as contract activity progresses. The stage of completion is measured with reference to the proportion of the value of the contract at the reporting date against the total estimated value of the contract, as measured by a survey of the work performed. Revenues derived from variations on contracts are recognised only when they have been accepted by the customer. Full provision is made for losses on all contracts in the year in which they are first foreseen. Amounts which are recoverable on long-term contracts are shown within debtors under the heading 'Amounts Recoverable on Contracts' which have not yet been invoiced and are stated net of discounts allowed.

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

### 1 Accounting policies (continued)

#### 1.8 Share-based payments

The Group makes equity-settled share-based payments to its employees and directors. The fair value of options and warrants granted is recognised as an employee expense with a corresponding increase in equity. The fair value is measured at grant date and spread over the period during which the employees become unconditionally entitled to the options. The fair value of the options and warrants granted is measured based on the Black-Scholes framework, taking into account the terms and conditions upon which the instruments were granted. At each balance sheet date, the Company revises its estimate of the number of options and warrants that are expected to become exercisable.

#### 1.9 Retirement benefits: Defined contribution schemes

Contributions to defined contribution pension schemes are charged to the statement of comprehensive income in the year to which they relate.

#### 1.10 Impairment

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. Assets that have an indefinite useful life, for example goodwill, are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation or depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

#### 1.11 Property, plant and equipment

Property, plant and equipment is stated at cost less accumulated depreciation.

Property, plant and equipment is depreciated over the estimated useful life of the asset, as follows:

Freehold land	Not depreciated
Freehold buildings	2% per annum straight line
Leasehold improvements	Over the period of the lease
Fixtures, fittings and equipment	10% per annum reducing balance
Plant and equipment	20% - 25% per annum straight line
Motor vehicles	20% - 25% per annum straight line

#### 1.12 Right-of-use assets

Right-of-use assets are measured at cost comprising the following;

- the amount of the initial measurement of lease liability
- any lease payments made at or before the commencement date less any lease incentives received
- any initial direct costs, and
- restoration costs.
- 

Right-of-use assets are depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

#### 1.13 Inventories

Inventories are valued at the lower of cost and net realisable value after making due allowance for obsolete and slow-moving items. Cost includes direct materials, direct labour and those overheads that have been incurred in bringing the inventory to its present location and condition.

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

### 1 Accounting policies (continued)

#### 1.14 Financial instruments

Financial assets and financial liabilities are recognised in the consolidated statement of financial position when the Group becomes a party to the contractual provisions of the instrument.

The financial instruments, which excludes current receivables and payables, comprise cash or overdrafts and unsecured non-convertible loan notes. The Directors consider the fair value not to be materially different to the carrying value for the financial instruments. During the year under review, the Group did not enter into derivative transactions and did not undertake trading in any financial instruments.

#### 1.15 Trade and other receivables

Trade receivables are recognised at fair value less any provision for impairment. A provision for impairment is made when collection of the full amount is no longer probable. Bad debts are written off when identified. The fair value of trade and other receivables are equivalent to their book values as set out in the financial information.

#### 1.16 Cash and cash equivalents

Cash and cash equivalents in the balance sheet comprise cash at bank and in hand, demand deposits and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

For the purpose of the cash flow statement, cash and cash equivalents consist of cash and cash equivalents net of outstanding bank overdrafts.

#### 1.17 Financial liabilities and equity

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities.

#### 1.18 Share capital

The Company has one class of ordinary share, which carries no rights to fixed income. All ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.

Ordinary shares issued by the Company are classified as equity and recorded at fair value on initial recognition received, net of direct issue costs.

#### 1.19 Share premium

Share premium represents the difference between the nominal value of shares issued and the total consideration received, net of issue expenses incurred by the company.

#### 1.20 Trade and other payables

Trade payables are initially recognised at fair value and subsequently at amortised cost. The fair value of the trade and other payables are equivalent to their book values as set out in the financial information.

#### 1.21 Taxation

The taxation charge represents the sum of current tax and deferred tax.

The current tax charge is based on the taxable profit/loss for the period using the tax rates that have been enacted or substantially enacted by the balance sheet date. Taxable profit differs from the net profit as reported in the statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible.

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

### 1 Accounting policies (continued)

#### 1.21 Taxation (continued)

Deferred tax is provided using the liability method, in respect of temporary differences between the carrying amount of the assets and liabilities and their tax base. Deferred tax is recognised in the statement of comprehensive income, except when the tax relates to items charged or credited directly in equity, in which case the tax is also recognised in equity.

Deferred tax assets are recognised only when it can be regarded as probable that there will be suitable taxable profits in the foreseeable future against which the deductible temporary difference can be utilised. Deferred tax is determined using tax rates that are expected to apply in the periods in which the asset is realised or liability settled, based on tax rates and laws that have been enacted or substantially enacted by the balance sheet date.

### 2 Segmental reporting

Segmental information is presented in respect of the Group's business segments, which are based on the Group's management and internal reporting structure as at 31 December 2019. The chief operating decision-maker has been identified as the Board of Directors (the Board). The Board reviews the Group's internal reporting in order to assess performance and allocate resources. Management has determined the operating segments based on these reports and on the internal report's structure.

Segment performance is evaluated by the Board based on revenue and profit before tax (PBT). Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis, such as centrally managed costs relating to individual segments.

Given that income taxes and certain corporate costs are managed on a centralised basis, these items are not allocated between operating segments for the purposes of the information presented to the Board and are accordingly omitted from the analysis below.

The Group comprises the following segments:

#### **Construction**

Direct contracting and trade contracting services to both main contractors and corporate end users.

#### **Fit-out**

Providing raised flooring systems to both main contractors and corporate end users.

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

### 2 Segmental reporting(continued)

#### Segmental operating performance

	2019		2018	
	Revenue	Profit before tax	Revenue	Profit before tax
	£'000	£'000	£'000	£'000
Construction	13,223	117	8,034	781
Fit-out	7,766	724	8,186	314
	<u>20,989</u>	<u>841</u>	<u>16,220</u>	<u>1,095</u>
Inter-segmental revenue and unallocated	-	-	-	14
	<u><u>20,989</u></u>	<u><u>841</u></u>	<u><u>16,220</u></u>	<u><u>1,109</u></u>

#### Business segments assets and liabilities

	2019		2018	
	Assets	Liabilities	Assets	Liabilities
	£'000	£'000	£'000	£'000
Construction	1,999	2,582	936	1,850
Fit-out	3,203	1,763	2,923	1,698
	<u>5,202</u>	<u>4,345</u>	<u>3,859</u>	<u>3,548</u>
Goodwill – Construction	2,000	-	2,000	-
Goodwill – Fit-out	4,874	-	4,874	-
Other unallocated assets & liabilities	1	1,031	6	1,156
	<u><u>12,077</u></u>	<u><u>5,376</u></u>	<u><u>10,739</u></u>	<u><u>4,704</u></u>

Unallocated assets consist of deferred tax and trade and other receivables held by the Parent Company. Unallocated liabilities consist of trade and other payables, bank overdraft and interest-bearing loans owed by the Parent Company.

#### Other segment information

	2019 £'000	2018 £'000
Depreciation included in segment results		
Construction	4	4
Fit-out	41	9
	<u>45</u>	<u>13</u>

#### Revenue by geographical destination

Revenue is attributable to the United Kingdom of £20,953,524 (2018 - £15,699,476) and other EU markets of £35,528 (2018- £521,292).

Total assets including property, plant and equipment and intangible assets are all held in the United Kingdom.

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

### 3 Construction contracts

	2019 £	2018 £
Contract revenue recognised in relation to construction contracts in the year and retentions	<u>20,989,052</u>	<u>16,220,768</u>
For contracts in progress at the balance sheet date:		
Aggregate cost incurred to date	24,714,980	14,062,292
Recognised profit to date	4,168,081	4,271,569
Retentions due	<u>608,387</u>	<u>551,301</u>

### Major customers

Total Group revenue to four customers all relating to construction and fit-out, totalled £18,135,927 (2018 £15,114,202) split as follows:

Construction	2019 £	2018 £
Customer 1	6,534,103	6,085,230
Customer 2	416,603	1,099,488
Customer 3	3,954,718	123,026
Customer 4	1,873,946	627,515
	<u>12,779,370</u>	<u>7,935,259</u>
Fit-out	2019 £	2018 £
Customer 1	3,778,741	6,135,556
Customer 2	1,577,816	1,043,387
	<u>5,356,557</u>	<u>7,178,943</u>

### 4 Cost of sales

	2019 £	2018 £
Direct costs	18,802,737	13,713,296
Total cost of sales	<u>18,802,737</u>	<u>13,713,296</u>



# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 5 Other income and expenses

	2019 £	2018 £
<i>Finance expenses</i>		
Other interest	(870)	(8,796)
Bank interest	(9,241)	(11,045)
Interest paid	<u>(10,111)</u>	<u>(19,841)</u>

### Administrative expenses include:

	2019 £	2018 £
Depreciation of property, plant and equipment - owned by the Group	44,611	12,556
Operating lease rentals - other	4,400	35,400
<b>Auditor's remuneration</b>		
Fees payable to the company's auditor for the audits of the parent company, consolidated financial statements and the subsidiaries	<u>39,000</u>	<u>39,000</u>

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 5 Other income and expenses (continued)

#### Average number of employees

The average number of employees (including executive Directors) was:

	2019 No.	2018 No.
Administration	8	7
Cost of sales	10	12
Management	5	5
	<u>23</u>	<u>24</u>

#### Wages and salaries

	2019 £	2018 £
Wages and salaries	1,467,719	1,409,818
Social security costs	169,860	163,988
Post-employment benefits	49,187	74,244
Employee healthcare benefit	29,729	18,335
	<u>1,716,495</u>	<u>1,666,385</u>

#### Key management personnel compensation

	2019 £	2018 £
Short-term employee benefits	260,763	260,317
Post-employment benefits	10,000	19,250
	<u>270,763</u>	<u>279,567</u>

#### Directors' remuneration

	Salaries and fees £	Benefits in kind £	Post-employment benefit £	2019 Total £	2018 Total £
G Read	-	6,235	-	6,235	5,666
A Collins	250,000	4,528	10,000	264,528	273,901
P Jay	50,000	-	-	50,000	49,996
	<u>300,000</u>	<u>10,763</u>	<u>10,000</u>	<u>320,763</u>	<u>329,563</u>

The number of Directors for whom retirement benefits are accruing under money purchase pension schemes was 2 (2018 - 1).

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 6 Income tax expense

	2019 £	2018 £
<b>Current tax</b>		
UK corporation tax on profits for the period	<u>174,727</u>	<u>227,428</u>
<b>Total current tax</b>		
<b>Deferred tax</b>		
Deferred tax debit – reversed	<u>-</u>	<u>199,330</u>
	-	199,330
<b>Income tax expense</b>	<u><u>174,727</u></u>	<u><u>426,758</u></u>
<b>Factors affecting tax charge</b>		
Profit before income tax –continuing operations	<u>840,740</u>	<u>1,109,332</u>
Profit before income tax multiplied by effective rate of UK corporation tax of 19% (2018: 19%)	<u>159,741</u>	<u>210,773</u>
Effects of:		
Expenses not deductible for tax purposes	<u>14,835</u>	<u>21,949</u>
Depreciation for period in excess of capital allowances	<u>108</u>	<u>(5,170)</u>
Tax losses not utilised and carried forward	<u>43</u>	<u>(124)</u>
Current tax charge	<u><u>174,727</u></u>	<u><u>227,428</u></u>

### 7 Earnings per share

The basic earnings per share is calculated by dividing the earnings attributable to equity shareholders by the weighted average number of shares in issue. The diluted earnings per share is calculated by dividing the earnings attributable to equity shareholders by the weighted average number of shares in issue plus the number of warrants and share options. The share options are not considered dilutive as the shares would be issued for greater than the average market price of the ordinary shares in 2019 and 2018.

	2019 £	2018 £
<b>Basic earnings per share</b>		
Profit for the financial year	<u>666,013</u>	<u>682,574</u>
Weighted average number of shares	<u>254,244,454</u>	<u>254,244,454</u>
<b>Diluted earnings per share</b>		
Profit for the financial year	<u>666,013</u>	<u>682,574</u>
Number of shares	<u>254,244,454</u>	<u>254,244,454</u>

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 8 Intangible assets

The carrying amount of goodwill relates to the construction and fit-out segments of the business.

	<b>Goodwill</b>
	<b>£</b>
<b>Cost</b>	
At 1 January 2018	15,816,529
Additions	-
At 31 December 2018	<u>15,816,529</u>
Additions	-
<b>At 31 December 2019</b>	<b><u>15,816,529</u></b>
<b>Amortisation and impairment</b>	
At 1 January 2018	8,942,221
Impairment	-
At 31 December 2018	<u>8,942,221</u>
Impairment	-
<b>Balance at 31 December 2019</b>	<b><u>8,942,221</u></b>
<b>Net book value</b>	
<b>At 31 December 2019</b>	<b><u>6,874,308</u></b>
At 31 December 2018	<u>6,874,308</u>

#### Impairment of goodwill

Goodwill has been allocated for impairment testing to two groups of cash – generating units ('CGU') identified according to operating segments being Construction and Fit-out as disclosed in Note 2.

For the purposes of impairment testing of goodwill the carrying value of the CGUs (including goodwill) are compared to the recoverable amount of the CGUs and any deficits are provided. The carrying value of the CGUs includes only those assets that can be attributed directly, or allocated on a reasonable and consistent basis.

The recoverable amount of a CGU is determined based on value-in-use calculations. These calculations use pre-tax cash flow projections based on three year financial budgets approved by management. Cash flows beyond the three year period are extrapolated using the estimated growth rates stated below.

The key assumptions used in the value-in-use calculations for each CGU are as terminal value based on 2% future growth in cash flow and a discount rate of 11.12% (2018 – 12.11%)

Revenue was based upon actual amounts measured in prior periods which were projected forward in accordance with expected trends.

Based on the assumptions above, no impairment of goodwill is deemed necessary, however when subjected to modest sensitivity analysis of reduction in forecasted cashflows of 10%, 1% decrease in growth rate or 1.5% increase in discount rate it would lead to an impairment of the Fit-out CGU amounting to £365,000, £320,000 and £153,000 respectively but not the Construction CGU.

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 9 Property, plant and equipment

	Freehold & leasehold £	Fixtures and fittings £	Plant and equipment £	Motor vehicles £	Total £
<b>Cost</b>					
At 1 January 2018	183,418	60,060	53,385	47,252	344,115
Additions	-	4,408	7,497	22,872	34,777
Disposals	-	-	-	(13,610)	(13,610)
<b>At 31 December 2018</b>	<b>183,418</b>	<b>64,468</b>	<b>60,882</b>	<b>56,514</b>	<b>365,282</b>
Additions	2,721	9,836	-	-	12,557
Disposals	-	-	-	-	-
<b>At 31 December 2019</b>	<b>186,139</b>	<b>74,304</b>	<b>60,882</b>	<b>56,514</b>	<b>377,839</b>
<b>Depreciation</b>					
At 1 January 2018	133,298	53,821	32,380	44,182	263,681
Charge for the year	1,647	2,987	2,580	5,342	12,556
On disposals	-	-	-	(13,610)	(13,610)
<b>At 31 December 2018</b>	<b>134,945</b>	<b>56,808</b>	<b>34,960</b>	<b>35,914</b>	<b>262,627</b>
Charge for the year	1,081	4,215	3,166	5,149	13,611
On disposals	-	-	-	-	-
<b>At 31 December 2019</b>	<b>136,026</b>	<b>61,023</b>	<b>38,126</b>	<b>41,063</b>	<b>276,238</b>
<b>Net book value</b>					
<b>At 31 December 2019</b>	<b>50,113</b>	<b>13,281</b>	<b>22,756</b>	<b>15,451</b>	<b>101,601</b>
At 31 December 2018	48,473	7,660	25,922	20,600	102,655

### 10 Right-of-use asset

	Buildings £	Total £
<b>Cost</b>		
At 1 January 2019	-	-
Recognised on adoption of IFRS 16	49,083	49,083
At 31 December 2019	49,083	49,083
<b>Depreciation</b>		
At 1 January 2019	-	-
Charge for the year	31,000	31,000
At 31 December 2019	31,000	31,000
<b>Net book value</b>		
<b>At 31 December 2019</b>	<b>18,083</b>	<b>18,083</b>
At 31 December 2018	-	-

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 11 Inventories

	2019 £	2018 £
Materials and finished goods	<u>147,033</u>	<u>115,302</u>

The amount of inventories recognised as an expense during the year was £320,575 (2018 - £277,335).

### 12 Trade and other receivables

	2019 £	2018 £
Trade receivables	862,610	650,666
Contract retentions	760,278	686,656
Other receivables	55,046	12,296
Prepayments	51,871	48,325
Amounts recoverable on long term contracts	1,813,517	1,013,125
<b>Total trade and other receivables</b>	<u><b>3,543,322</b></u>	<u><b>2,411,068</b></u>

Based on prior experience and an assessment of the current economic environment, management believes there is no further credit risk provision required in excess of the normal provision for impairment of trade receivables.

No interest is charged on overdue receivables. There is no material difference between the fair value of receivables and their book value.

Amounts recoverable on long-term contracts are stated net of discounts allowed of £136,979 (2018 - £131,298).

The movement in the provision for impairment of trade receivables is as follows:

	2019 £	2018 £
Balance at 1 January	12,000	12,000
Charge/(credit) to the statement of comprehensive income	<u>-</u>	<u>-</u>
Balance at 31 December	<u><b>12,000</b></u>	<u><b>12,000</b></u>

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 12 Trade and other receivables (continued)

The Group's trade and other receivables that were past due date but not impaired relate to a number of individual customers for whom there is no reason to believe that the debt is not recoverable. The ageing of these trade receivables and contract retentions is as follows:

	2019 £	2018 £
<b>Trade receivables</b>		
Three to six months	2,438	16,554
Six to nine months	4,656	-
Nine to twelve months	-	1,054
More than twelve months	<u>24,948</u>	<u>25,237</u>
	<u><b>32,042</b></u>	<u>42,845</u>
<b>Contract retentions</b>		
Three to six months	7,665	59,117
Six to nine months	212,107	33,557
Nine to twelve months	112,490	31,911
More than twelve months	<u>48,903</u>	<u>44,263</u>
	<u><b>381,165</b></u>	<u>168,848</u>

### 13 Cash and cash equivalents

	2019 £	2018 £
Cash at bank and in hand	<u><b>802,885</b></u>	<u>677,747</u>

Cash at bank and in hand earns interest at floating rates based on daily bank deposit rates.

At the balance sheet date the Group had a bank overdraft facility of £250,000 and a term loan of with Barclays Bank Plc, secured by a fixed charge over the book debts and property of the Group and a floating charge over all other assets of the Group which was fully repaid during the year. The directors have provided guarantees. Please see Note 23 for further details.

For the purpose of the cash flow statement, cash and cash equivalents comprise the following at 31 December 2019:

	2019 £	2018 £
Cash at bank and in hand	<b>1,391,938</b>	1,236,162
Bank overdraft	<u><b>(589,053)</b></u>	<u>(558,415)</u>
	<u><b>802,885</b></u>	<u>677,747</u>

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 14 Share capital

	2019		2018	
	Number	£	Number	£
<b>Allotted, called up and fully paid</b>				
Ordinary shares of 0.1p each	254,244,454	254,244	254,244,454	254,244
Founder shares of £1 each	2,270,182	2,270,182	2,270,182	2,270,182
		<u>2,524,426</u>		<u>2,524,426</u>

2,270,182 Founder shares were issued in 2016. The founder shares are not quoted and do not carry a right to vote or to receive a dividend. The shares carry the right to receive the first £2.3m of the amount by which the consideration arising on a sale by shareholders in the Group attributable to Connaught Access Flooring Limited or Mountfield Building Group Limited exceeds £20m.

### Share Options

At 31 December 2019, outstanding awards to subscribe for ordinary shares of 0.10p each in the Company were as follows:

	Number	Weighted average remaining contractual life (years)	Weighted average exercise price (pence)
Brought forward at 1 January 2018	2,000,000	0.60	3.00
Lapsed	(2,000,000)		
Brought forward at 1 January 2019	-	-	-
Granted	-		
Cancelled	-		
Lapsed	-		
Carried forward at 31 December 2019	<u>-</u>	<u>-</u>	<u>-</u>



# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 15 Trade and other payables (current)

	2019 £	2018 £
Trade payables	3,297,107	2,093,802
Other payables	19,088	44,854
Accruals	806,174	893,173
Other taxes and social security costs	76,689	273,899
	<u>4,199,058</u>	<u>3,305,728</u>

The directors consider that the carrying amount of trade payables approximate their fair value.

### 16 Borrowings

	2019 £	2018 £
<b>Current</b>		
Bank overdrafts	-	-
Bank loan	-	71,558
Short-term unsecured loan from Director	79,238	194,599
Unsecured non-convertible loan notes	217,961	282,956
	<u>297,199</u>	<u>549,113</u>
<b>Non - current</b>		
Unsecured non-convertible loan notes	90,000	61,006
	<u>90,000</u>	<u>61,006</u>
<b>Total borrowings</b>	<u>387,199</u>	<u>610,119</u>

The loan notes are non-transferrable and carry interest at a rate of 2 per cent per annum above the base rate of Barclays Bank plc.

During the year, interest of £9,168 (2018 - £24,726) on the loan notes was waived.

The short-term unsecured loan from a Director accrues interest at 6% per annum but all interest to 31 December 2019 was waived.

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 16 Borrowings (continued)

	2019 £	2018 £
<b>Non-current borrowings</b>		
<b>Analysis</b>		
Repayable between one and two years	<u>90,000</u>	<u>61,006</u>
	<u><b>90,000</b></u>	<u><b>61,006</b></u>

### 17 Lease liabilities

	2019 £	2018 £
Current	<b>18,083</b>	-
Non-current	<u>-</u>	<u>-</u>
	<u><b>18,083</b></u>	<u>-</u>

Lease liabilities at 31 December 2019 are in respect of leasehold property.

### 18 Deferred taxation

	2019 £	2018 £
Deferred tax analysis:		
Deferred tax losses	-	-
Deferred tax expense relating to origination and reversal of temporary differences	<u>-</u>	<u>-</u>
	<u><b>-</b></u>	<u><b>-</b></u>

	2019 £	2018 £
Movement in deferred tax during the year		
At 1 January	-	(199,330)
Debit for the year	<u>-</u>	<u>199,330</u>
At 31 December	<u><b>-</b></u>	<u><b>-</b></u>

Deferred income tax assets are recognised for tax losses carried forward to the extent that the realisation of the tax benefit through future taxable profits is probable.

### 19 Capital commitments

There were no capital commitments at the year-end date.

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 20 Operating lease commitments

Commitments under non-cancellable operating leases in respect of property leases expiring:

	2019	2018
	£	£
Less than one year	-	31,000
Between two and five years	-	18,083
	<u>-</u>	<u>49,083</u>

### 21 Financial instruments

#### Capital risk management

The Group manages its capital to ensure its ability to continue as a going concern and to maintain an optimal capital structure to reduce cost of capital. The capital structure of the Group comprises equity attributable to equity holders of the Company consisting of issued ordinary share capital, reserves and retained earnings as disclosed in Consolidated Statement of Changes in Equity and cash and cash equivalents as disclosed in Note 13.

The Group maintains or adjusts its capital structure through the payment of dividends to shareholders, issue of new shares and buy-back of existing shares.

#### Categories of financial instruments

	2019	2018
	£	£
<b>Financial assets</b>		
Loans and receivables at amortised cost including cash and cash equivalents:		
Cash and cash equivalents	802,885	677,750
Trade and other receivables	3,448,216	2,362,348
Total	<u>4,251,101</u>	<u>3,040,098</u>
<b>Financial liabilities</b>		
Trade and other payables	4,219,690	3,226,428
Unsecured non-convertible loan notes	307,961	343,962
Secured borrowings	-	71,558
	<u>4,527,651</u>	<u>3,641,946</u>
<b>Net</b>	<u>(276,550)</u>	<u>(601,848)</u>

#### Cash and cash equivalents

This comprises cash and short-term deposits held by the Group. The carrying amount of these assets approximates their fair value.

#### General risk management principles

The Group's activities expose it to a variety of risks including market risk (interest rate risk), credit risk and liquidity risk. The Group manages these risks through an effective risk management programme and through this programme, the Board seeks to minimise potential adverse effects on the Group's financial performance. The Directors have an overall responsibility for the establishment of the Group's risk management framework. A formal risk assessment and management framework for assessing, monitoring and managing the strategic operational and financial risks of the Group is in place to ensure appropriate risk management of its operations.

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 21 Financial instruments (continued)

The following represent the key financial risks that the Group faces:

#### Market risk

The Group's activities expose it primarily to the financial risk of interest rates.

#### Interest rate risk

The Group's interest rate exposure arises mainly from its interest bearing borrowings. Contractual agreements entered into at floating rates expose the entity to cash flow risk. Interest rate risk also arises on the Group's cash and cash equivalents. The Group does not enter into derivative transactions in order to hedge against its exposure to interest rate fluctuations.

#### Credit risk

The Group's principal financial assets are trade and other receivables and bank balances and cash.

The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The Group's credit risk is primarily attributable to trade receivables and amounts recoverable on contracts. The Group has a policy of assessing credit worthiness of potential and existing customers before entering into transactions. There is ongoing credit evaluation on the financial condition of accounts receivable using independent ratings where available or by assessment of the customer's credit quality based on its financial position, past experience and other factors. The Group manages the collection of its receivables through its post completion project monitoring procedures and ongoing contact with customers so as to ensure that any potential issues that could result in non-payment of the amounts due are addressed as soon as identified.

The maximum exposure to credit risk in respect of the above at 31 December 2019 is the carrying value of financial assets recorded in the financial statements.

#### Liquidity risk

The Group closely monitors its access to bank and other credit facilities in comparison to its outstanding commitments on a regular basis to ensure that it has sufficient funds to meet the obligations of the Group as they fall due.

The Board receives regular forecasts which estimate cash flows over the next eighteen months, so that management can ensure that sufficient funding is in place as it is required.

#### *Fair value of financial assets and liabilities*

The Directors consider that there is no significant difference between the book value and fair value of the Group's financial assets and liabilities.

The tables below summarise the maturity profile of the combined Group's non-derivative financial liabilities at each financial year end based on contractual undiscounted payments:

2019	Less than 1 year	1-2 years	2-5 years
	£	£	£
<b>Non-derivative financial liabilities</b>			
Borrowings (current and non-current)	297,199	90,000	-
Trade payables	3,297,107	-	-
Other payables	252,538	-	-
Contract accruals and accruals	806,174	-	-
	<b>4,653,018</b>	<b>90,000</b>	-

# Mountfield Group Plc

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 21 Financial instruments (continued)

2018	Less than 1 year	1-2 years	2-5 years
<b>Non-derivative financial liabilities</b>	<b>£</b>	<b>£</b>	<b>£</b>
Borrowings (current and non-current)	1,107,528	61,006	-
Trade payables	2,093,802	-	-
Other payables	548,535	-	-
Contract accruals and accruals	893,173	-	-
	<b>4,643,038</b>	<b>61,006</b>	<b>-</b>

### 22 Pension costs

The Group operates a defined contribution pension scheme in respect of the directors and employees. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension cost charge represents contributions payable by the Group to the fund and amounted to £49,187 (2018 - £74,244). The amount payable at the year-end was £3,632 (2018 - £3,518).

### 23 Directors' guarantees

Andrew Collins, Graham Read and Peter Jay have given a guarantee limited to £800,000 in respect of the Group's bank loan and overdraft facility. Andrew Collins, Graham Read and Peter Jay have given a guarantee limited to £300,000 in respect of a suppliers credit facility.

### 24 Related party transactions

Transactions between the Company and its subsidiaries, which are related parties, have been eliminated on consolidation. Related party transactions are considered to be conducted at arm's length.

As at 31 December 2019, balances remaining unpaid on the unsecured non-convertible loan notes to Graham Read and Andrew Collins amounted to £300,000 (2018 - £300,000) and £7,961 (2018 - £43,962) respectively. Interest for the year has been waived and interest in respect of prior periods has also been waived.

During the year, the Group repaid £115,361 to Graham Read (2018 - £356,006). The balance outstanding on the short term unsecured loan at 31 December was £79,238 (2018 - £194,599). Interest is charged at 6% per annum on this loan but has been waived for 2019.

During the year, Zeme Limited invoiced £50,000 (2018 - £75,000) for the services of Peter Jay as a director of Mountfield Group Plc. As at 31 December 2019, £33,432 (2018 - £48,432) was due to Zeme Limited, a company controlled by Peter Jay.

During the year Connaught Access Flooring Limited made sales of £6,818 (2018 - £14,701) and purchases of £2,676 (2018 - £946) from Corinthian Ceramics Limited, a company of which Andrew Collins is a director.

### 25 Post Balance Sheet Event

There were no events after the balance sheet date to note.

### 26 Prior year adjustment

The prior year cash and bank and in hand in note 13 has been reduced by the offset of the bank overdraft originally in note 16 of £558,415 to reflect the right of set off.

# Mountfield Group Plc

## COMPANY STATEMENT OF FINANCIAL POSITION AS AT 31 December 2019

Company no. 06374598

	Note	2019 £	2018 £
<b>ASSETS</b>			
<b>Non-current assets</b>			
Investments	2	<u>7,450,000</u>	<u>9,049,000</u>
<b>Current assets</b>			
Other receivables	3	8,808	11,398
Cash and cash equivalents	4	-	-
		<u>8,808</u>	<u>11,398</u>
<b>TOTAL ASSETS</b>		<u><b>7,458,808</b></u>	<u><b>9,060,398</b></u>
<b>EQUITY AND LIABILITIES</b>			
Issued share capital	5	2,524,426	2,524,426
Share premium		1,490,682	1,490,682
Capital redemption reserve		7,500	7,500
Merger reserve		1,579,436	1,579,436
Retained losses		(1,879,571)	(304,286)
<b>TOTAL EQUITY</b>		<u><b>3,722,473</b></u>	<u><b>5,297,758</b></u>
<b>Current liabilities</b>			
Trade and other payables	6	2,827,873	2,781,497
Short-term borrowings	7	589,056	629,932
Loan notes	7	217,961	282,956
Corporation tax liability		11,445	7,249
		<u>3,646,335</u>	<u>3,701,634</u>
<b>Non-current liabilities</b>			
Loan notes	7	90,000	61,006
		<u>3,736,335</u>	<u>3,762,640</u>
<b>TOTAL EQUITY AND LIABILITIES</b>		<u><b>7,458,808</b></u>	<u><b>9,060,398</b></u>

The financial statements were approved by the board on 14 September 2020.

As permitted by Section 408 of the Companies Act 2006, no separate Statement of Comprehensive Income is presented in respect of Mountfield Group Plc. Its loss (2018 – profit) for the year ended 31 December 2019 was £1,575,285 (2018 £2,184,182).

**Andrew Collins**  
Director

The notes on pages 47 to 50 form part of these financial statements.

# Mountfield Group Plc

## COMPANY CASH FLOW STATEMENT FOR THE YEAR ENDED 31 December 2019

	Notes	2019 £	2018 £
<b>Cash flows from operating activities</b>			
Operating (loss)/profit		(1,560,551)	20,953
Adjusted for:			
Impairment of investments		1,599,000	
(Increase) in trade and other receivables		2,590	(235)
Decrease in trade and other payables		<u>(34,627)</u>	<u>(15,606)</u>
Cash generated in operations		6,412	5,112
Corporation tax paid		(1,364)	
Finance costs		<u>(9,172)</u>	<u>(5,888)</u>
<b>Net cash outflow operating activities</b>		<u>(4,124)</u>	<u>(776)</u>
<b>Cash flows from financing activities</b>			
Loan repayments		(71,558)	(119,632)
Loans (repaid)/received from subsidiary undertakings		81,000	(114,868)
Repayment of non-convertible loan notes		<u>(36,000)</u>	<u>(138,994)</u>
<b>Net cash flows used in from financing activities</b>		<u>(26,558)</u>	<u>(373,494)</u>
<b>Net cash decrease in cash and cash equivalents</b>		(30,682)	(374,270)
Cash and cash equivalents brought forward		<u>(558,374)</u>	<u>(184,104)</u>
<b>Cash and cash equivalents carried forward</b>	4	<u><u>(589,056)</u></u>	<u><u>(558,374)</u></u>

# Mountfield Group Plc

## COMPANY STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 December 2019

	Share capital	Share premium	Capital redempt'n reserve	Merger reserve	Retained earnings	Total
	£	£	£	£	£	£
At 1 January 2018	2,524,426	1,490,682	7,500	1,579,436	(2,488,468)	3,113,576
Total comprehensive income for the year	-	-	-	-	2,184,182	2,184,182
<b>At 31 December 2018</b>	<u>2,524,426</u>	<u>1,490,682</u>	<u>7,500</u>	<u>1,579,436</u>	<u>(304,286)</u>	<u>5,297,758</u>
Total comprehensive income for the year	-	-	-	-	(1,575,285)	(1,575,285)
<b>At 31 December 2019</b>	<u>2,524,426</u>	<u>1,490,682</u>	<u>7,500</u>	<u>1,579,436</u>	<u>(1,879,571)</u>	<u>3,722,473</u>

### Merger reserve

The merger reserve exists as a result of the acquisitions of Mountfield Building Group Limited, MBG Construction Limited, Connaught Access Flooring Holdings Limited and Mountfield Land Limited where the consideration included the issue of new shares by the Company, thereby attracting merger relief under the Companies Act 2006. The merger reserve represents the difference between the nominal value of the share capital issued by the Company and the fair value of those shares at the date of acquisition.

A transfer has been made from the merger reserve to retained earnings to reflect amounts that have become realised through impairment write downs in previous accounting periods.

### Share Capital

Share capital represents the nominal value of shares that have been issued.

### Share premium

Share premium represents the difference between the nominal value of shares issued and the total consideration received.

### Capital redemption reserve

Capital redemption reserve represents amounts transferred following the purchase of own shares.

### Retained earnings

Retained earnings represent cumulative profit or losses, net of dividends and other adjustments



# Mountfield Group Plc

## NOTES TO THE COMPANY FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 1 ACCOUNTING POLICIES

The accounting policies of the Company are shown in the Consolidated Financial Statements on pages 22 to 28.

#### 1.1 Investment in subsidiaries

Investments in subsidiaries are stated at cost less any provision for impairment.

### 2 Investment in subsidiary undertakings

	<b>Shares in subsidiary undertakings</b>
	£
<b>Cost</b>	
At 1 January 2018	19,365,817
Capital contribution	2,175,000
At 31 December 2018	21,540,817
Additions	-
<b>At 31 December 2019</b>	<b>21,540,817</b>
<b>Accumulated Impairment provisions</b>	
At 1 January 2018	12,491,817
Impairment provision	-
At 31 December 2018	12,491,817
Impairment provision	1,599,000
<b>Balance at 31 December 2019</b>	<b>14,090,817</b>
<b>Net book value</b>	
<b>At 31 December 2019</b>	<b>7,450,000</b>
At 31 December 2018	9,049,000

The following companies are the principal subsidiary undertakings at 31 December 2019 and are all consolidated:

<b>Subsidiary undertakings</b>	<b>Country of incorporation</b>	<b>Class of share</b>	<b>Percentage of shares held</b>
Mountfield Building Group Limited	England and Wales	Ordinary	100%
MBG Construction Limited *	England and Wales	Ordinary	100%
Connaught Access Flooring Holdings Limited	England and Wales	Ordinary	100%
Connaught Access Flooring Limited **	England and Wales	Ordinary	100%
Mountfield Land Limited	England and Wales	Ordinary	100%

\* Interest held indirectly by Mountfield Building Group Limited.

\*\* Interest held indirectly by Connaught Access Flooring Holdings Limited.

The principal activity of these undertakings for the last relevant financial year was as follows:

<b>Subsidiary undertakings</b>	<b>Principal activity</b>
Mountfield Building Group Limited	Refurbishment and fitting out contracting services
MBG Construction Limited	Construction and refurbishment contractors
Connaught Access Flooring Holdings Limited	Intermediate holding company
Connaught Access Flooring Limited	Specialist flooring contractor
Mountfield Land Limited	Dormant

# Mountfield Group Plc

## NOTES TO THE COMPANY FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 2 Investment in subsidiary undertakings (continued)

The following was an associate of the Group at the year end and its results for the year ended 31 May 2019 are shown below.

Associates	Country of incorporation	Class of share	Percentage of shares held
Hub (UK) Limited	England and Wales	Ordinary	20%

The principal activity of Hub (UK) Limited is general construction consultant and contractor.

#### Associates

	Aggregate of capitalised reserves £	Loss for the Year £
Hub (UK) Limited	<u>(167,341)</u>	<u>(7,151)</u>

### 3 Trade and other receivables

	2019 £	2018 £
Prepayments	-	2,707
Other tax and social security	<u>8,808</u>	<u>8,691</u>
	<u>8,808</u>	<u>11,398</u>

### 4 Cash and cash equivalents

	2019 £	2018 £
Cash at bank	<u>-</u>	<u>-</u>

For the purpose of the cash flow statement, cash and cash equivalents comprise the following at 31 December 2019:

	2019 £	2018 £
Bank overdraft	<u>(589,056)</u>	<u>(558,374)</u>

# Mountfield Group Plc

## NOTES TO THE COMPANY FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 5 Share capital

	2019		2018	
	Number	£	Number	£
<b>Allotted, called up and fully paid</b>				
Ordinary shares of 0.1p each	254,244,454	254,244	254,244,454	254,244
Founder shares of £1 each	2,270,182	<u>2,270,182</u>	2,270,182	<u>2,270,182</u>
		<u><b>2,524,426</b></u>		<u><b>2,524,426</b></u>

### 6 Trade and other payables

	2019	2018
	£	£
Trade payables	82,638	121,628
Amounts owed to subsidiary undertakings	2,699,516	2,618,516
Accruals	<u>45,719</u>	<u>41,353</u>
	<u><b>2,827,873</b></u>	<u><b>2,781,497</b></u>

### 7 Borrowings

	2019	2018
	£	£
<b>Current liabilities</b>		
Bank loans and overdraft	589,056	629,932
Unsecured non-convertible loan notes	<u>217,961</u>	<u>282,956</u>
	<u><b>807,017</b></u>	<u><b>912,888</b></u>
<b>Non-current liabilities</b>		
Unsecured non-convertible loan notes	90,000	61,006
Bank loans	-	-
	<u><b>90,000</b></u>	<u><b>61,006</b></u>
	<u><b>897,017</b></u>	<u><b>973,894</b></u>

Details of the loan notes are included at Note 16 to the Consolidated Financial Statements.

# Mountfield Group Plc

## NOTES TO THE COMPANY FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 December 2019

### 8 Capital Commitments

There were no capital commitments at the year end.

### 9 Contingent liabilities

Under the terms of the Group's banking facilities, the Company has provided a cross guarantee to the Group's bankers. At the year end, the net balance due to the Group's bankers in respect of the guarantee was £Nil (2018: £Nil).

### 10 Key management personnel compensation

Key management personnel expenses are disclosed in Note 5 to the Consolidated Financial Statements.

### 11 Directors' guarantees

Directors' benefits – advances, credits and guarantees are disclosed at Note 23 to the Consolidated Financial Statements.

### 12 Related party disclosures

Related party disclosures are detailed at Note 24 to the Consolidated Financial Statements. The company has taken advantage of the exemptions from the requirement to disclose transactions with group companies.

As at 31 December 2019, balances remaining unpaid on the unsecured non-convertible loan notes to Graham Read and Andrew Collins amounted to £300,000 (2018 - £300,000) and £7,961 (2018 - £43,962) respectively. Interest for the year has been waived and interest in respect of prior periods has also been waived.

During the year, Zeme Limited invoiced £50,000 (2018 - £75,000) for the services of Peter Jay as a director of Mountfield Group Plc. As at 31 December 2019, £33,432 (2018 - £48,432) was due to Zeme Limited, a company controlled by Peter Jay.

### 13 Financial instruments

Details of key risks are included at Note 21 to the Consolidated Financial Statements.

#### Categories of financial instruments

	2019 £	2018 £
<b>Financial assets</b>		
Cash and cash equivalents	-	-
Loans and receivables at amortised cost	-	-
	<u>-</u>	<u>-</u>
<b>Financial liabilities</b>		
Trade and other payables	2,827,873	2,781,497
Secured borrowings	589,056	629,932
Unsecured non-convertible loan notes	307,961	343,962
	<u>3,724,890</u>	<u>3,755,391</u>
	<u>(3,724,890)</u>	<u>(3,755,391)</u>